

Report of meeting with DG INTPA held on 30th June 2023 on EU- Mozambique Business Forum

Introduction/ Context

Under Global Gateway, EU Delegations have started to organise business forum in third countries. Below you can see the map of the EU business Forum that have taken place, and the ones expected to be organised.

Trade Promotion Europe is a member of the network chaired by DG INTPA which is informed on regular basis on these Business forum. TPE Secretariat in turn can inform members on the Business Forum.

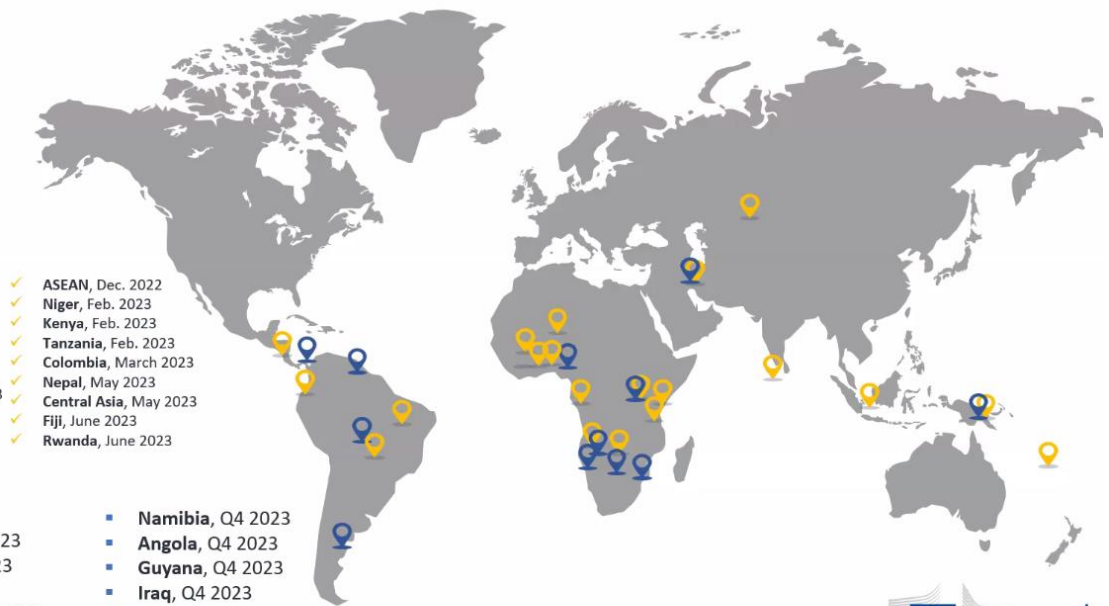
EU Business Fora

Past BF:

- ✓ EABF, 2006-2022
- ✓ Nigeria 2012-2022
- ✓ Paraguay, 2014,16,17
- ✓ Ecuador, 2018, 2021, 2023
- ✓ Ivory Coast, 2019, 2022
- ✓ Ghana, June 2019
- ✓ PNG, 2019, 2022
- ✓ Togo, June 2019
- ✓ Lat. Am. & Car., Nov. 2020
- ✓ Iran, March 2021
- ✓ Brazil, Nov. + Dec. 2021
- ✓ Cameroon, Feb. 2022
- ✓ EABF, Feb. 2022
- ✓ Angola, March 2022
- ✓ Zambia, 2022, 2023
- ✓ El Salvador, May 2022
- ✓ Health matchmaking, 2022, 2023
- ✓ Uganda, 2020, 2022
- ✓ Maldives, Nov. 2022
- ✓ Iraq, Nov. 2022
- ✓ ASEAN, Dec. 2022
- ✓ Niger, Feb. 2023
- ✓ Kenya, Feb. 2023
- ✓ Tanzania, Feb. 2023
- ✓ Colombia, March 2023
- ✓ Nepal, May 2023
- ✓ Central Asia, May 2023
- ✓ Fiji, June 2023
- ✓ Rwanda, June 2023

Forecasted BF:

- Lat. Am. & Car, 17 July 2023
- Botswana, 11-12 Oct. 2023
- PNG, 30 Oct. 2023
- Mozambique, 21-22 Nov. 2023
- Nigeria, Nov. 2023
- Namibia, Q4 2023
- Angola, Q4 2023
- Guyana, Q4 2023
- Iraq, Q4 2023
- Argentina, 2024
- Uganda, 2024



Please note that the list of business fora is not exhaustive. Last update: 27-06-23

EU-Mozambique Business Forum

On 30th June 2023 TPE Secretariat attended a remote briefing organised by DG INTPA on the EU - Mozambique Business Forum.

The EU-Mozambique Global Gateway Investment Forum will take place on 22 and 23 November 2023 in Maputo. While the focus is in investment opportunities in Mozambique, trade aspects (EU exports to Mozambique-) are also in the scope of the Business Forum.

To prepare for the forum, DG INTPA is organising an EU investment mapping. Together with Member States and EU DEL in Mozambique, DG INTPA published an on-line survey to collect information from companies on their activities in Mozambique and how the EU can support.

Survey has been launched on 30th June 2023 and is available in EN and Portuguese at this link:

<https://ec.europa.eu/eusurvey/runner/EUinvestmentMozambique>

EU COM will collect data and final findings will be ready for September. DG INTPA will prepare tools and will fine tune the agenda of the EU Mozambique Business Forum based on the result of the survey. The outcome of the survey will take the form of 28 facts Sheets (EU + per MS).

The EU will also work with the International Trade Centre to determine the trade and investment potential for companies in Mozambique including potential for EU companies to export to Mozambique.

DG INTPA asked TPE & its members to disseminate the survey as much as possible to SMEs.

<https://ec.europa.eu/eusurvey/runner/EUinvestmentMozambique>

This exercise has been done for the past three years now for some countries (like Zambia; Malawi and South Africa). EU can compare with other countries.

EU DEL in Mozambique explained :

- This is the first Business Forum in Mozambique. This is not only an investment forum but has also a political aspect.
- President of Mozambique will open the forum on 22nd November. Commissioner for international Partnership, Mr. Jutta Urpilainen, may also join the event (tbc at later stage).
- Event will be in person and on-line. EU DEL expects 500 participants in physical presence. **The website of the event will be live end of July. Registration will open in September.**
- It will be two full days.

Format

- **2 full days** in-person event, with possible online participation and live streaming
- High-level opening ceremony by the **President of Mozambique** and high-level EU representative, and closing cocktail
- **Gala dinner** (to be organised by EuroCam)
- **Plenary discussions** as well as parallel breakout sessions by themes/sectors
- **B2B** and **B2G** matchmaking
- Presentations on investment-relevant topics, including recent reforms, etc.
- **Exhibition space:** 50 booths for EU companies and other agencies, to be managed by EuroCam
- On day 2, Forum is merged with the **3rd Renewable Energy Business Conference** in Mozambique, that will extend for a third day

Focus sectors are

- Digital Transformation
- Climate and renewable energy
- Agriculture and agri-business
- Transport and logistics
- Tourism
- Blue economy

Topics to be covered are

- Business and investment climate / regulatory framework and reforms
- Investment opportunities
- Partnership (B2B and B2G meetings)
- Access to finance
- Opportunities under EU-Mozambique Trade Agreements
- Investment pitch by selection of Mozambican SMEs'

Process

- There is a steering committee led by the EU DEL, EUROCAM (Chambers) and Ministry of Trade in Mozambique
- EUROCAM – representing the EU private sector in Mozambique- is the partner of the EU DEL here to develop the Business Forum
- While emphasis is on investment, trade aspect is also part of the business forum
- Registration on line- there will be selection of companies- but EU companies are expected to have seats (selection will be more on the local participation).

Business Finland would like to organise side event- in principle the EU DEL agrees but need to see the logistics aspects of it.